# Discussion on Inclusionary Housing

January 30, 2018





- Required 10% of all newly constructed housing to be affordable
  - within annexed properties or properties with their Preliminary Plats/Plans approved after July 10, 2001
  - For-sale homes 80% AMI and 10 years (period reset with each purchase within 10 year period)
  - For rent homes 50% AMI and 20 years
- Applied to all developments of 5+ homes





- Alternatives were offered:
  - Build on-site
  - Build off-site within same quadrant of City
  - Purchase existing market-rate homes and convert to affordable
  - Partner with non-profit to build homes on-site or off-site (within same quadrant) - could lower % required
  - Donate land or discounted sale of land to nonprofit
  - Make Payment-in-Lieu (PIL) to AH Fund





- Fee waivers offered to offset costs
  - Added paying with AH funds a % of water/sewer system development fees when doing more than minimum 10%
- Required AH "by phase and by type" to ensure not clustered, of same exterior quality and not concentrated in one type of product
- PIL critical to create rental housing because of rent control restrictions in Colorado



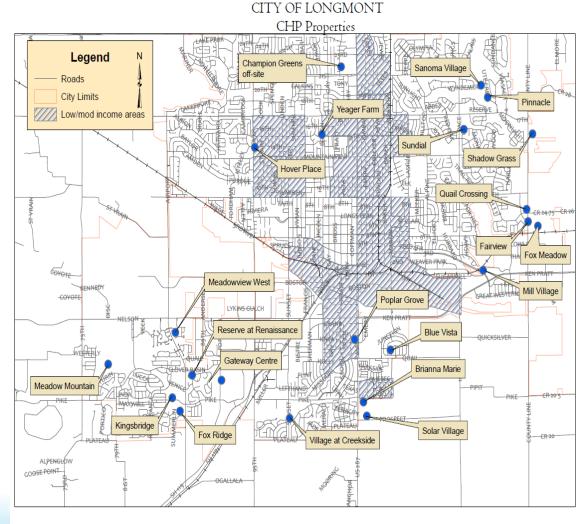


- For-Sale homes received = 174 (includes Blue Vista)
- For rent homes received = 625 (486 provided through PIL)
- Gain to community of 77 affordable homes above straight 10% during period of IZ
- Community did not realize 211 affordable homes from repeal to date.





Goal of
Deconcentration
achieved with
AH provided in
new areas of
town







- After repeal of IZ in April, 2011; moved to incentive based program
  - WfHTF met to provide recommendations to Council - 2011 – 2013
  - Flood work delayed implementation 2013 2014
  - Council reviewed WfHTF recommendations and additional options - 2015 – 2016





- When providing at least 10% affordable:
  - Density bonus of 20%
  - Height bonus of 1-2 stories
  - Reduced development standards on open space, set-backs, parking, etc.
  - Fee Waivers
  - Expedited Plan Review
- All above can be administratively approved





- Provides \$1M from General Fund to AH Fund annually
- ½ of marijuana tax up to 1.5% total to AH Fund
- Set goal at 10% of housing to be permanently affordable
  - Should add 50-100 new units annually
- Strengthened relationship between Envision Longmont and Affordable Housing strategies
- Adopted Regional Goal of 12% affordable by 2035





- No units provided or promised to date under Incentive Program
- HCI staff attends every DRC meeting with residential development to talk about program/need
  - 52 separate meetings held with developers regarding possible AH since mid-2016
- Code changes for Envision currently confuse what can be done with AH incentives
- Not sure city can fill financing gap between market and AH with incentives



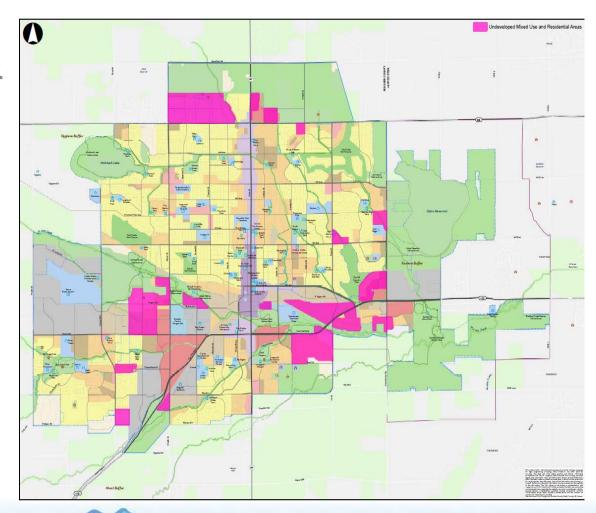


- Cannot meet full AH goal with IH so only one Tool in Longmont's Toolbox
  - Need 3,063 3,978 AH to reach 10% or 12% goals by 2035
  - 5,200 is estimated homes available to build out (not already approved)
  - 520 (10%) 1,040 (20%) most could get from IH
  - Gap after IH is 2,023 2,543 assuming we keep all 1,511 existing affordable homes (not likely)





Development & redevelopment areas where housing likely to occur through build out







- Can we maintain and sustain a mandatory Program?
- What is the appropriate % to require?
- Should a new program apply to just new development or add redevelopment as we move to build out? Should redevelopment be at different % considering usually higher costs with redevelopment?
- How/when to enact?





- How avoid impacting one sector again?
  - Consider commercial linkage fee or employment fee so business community can contribute?
  - Sales tax so all residents and visitors contribute or is ongoing General Fund/marijuana tax sufficient for the community's contribution?
- How can the program weather economic downturns?





- Move more quickly and require AH in negotiated and discretionary development opportunities?
  - Annexations not yet approved
  - Rezoning requests where residential included
  - Land Use Amendments that include residential
  - Concept Plan Amendments that include residential





#### **Council Feedback Needed**

- Recommend contract with EPS to update analysis of IH Program in Longmont
  - Goal if enact for development and redevelopment
  - Program options/opportunities based on best practice research
- Does Council want to apply AH requirement to discretionary requests (annexations, rezoning, land use and concept plan amendments)?





#### **Council Feedback Needed**

- What other items from Att 3 do you want to reconsider/explore?
  - Land key to include private sector and provide future opportunities for AH
  - Revenue generating tools
  - Mobile homes
  - Others
- Other programs/policies/options for research?
- How do you want to engage the public as we move forward?



