CITY OF LONGMONT FINANCE DEPARTMENT

SALES AND USE TAX DIVISION

ANALYSIS OF TAXES

June 2026

SUMMARY

Title		Data
Total Taxes This Month	$	11,330,501
Compared to Last Year	$	9,318,128
Percentage Change:		21.6%

Contents **Page**

SALES AND USE TAX SUMMARY

CITY OF LONGMONT

June 2026

Overview

Month of June: Total Sales and Use Tax for the month of June increased overall by 21.6% compared to last year. Current Sales Tax collection increased by 9.0% and current Use Tax collection increased 140.3%.

Year to Date: Total Sales and Use Tax through June increased by 6.0% for 2026. The Sales Tax component increased by 2.4% and the Use Tax component increased by 33.0%.

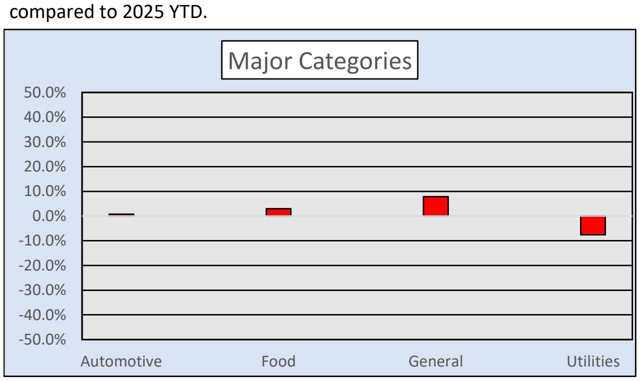
Important note in understanding year-to-year comparative basis within this report:

Page 4 focuses upon total revenue and reports year-to-year comparisons inclusive of delinquent payments. While both measurements are useful, it is important to understand that the Total % Change 2025-2026 on page 4 varies from the YTD Increase/(Decrease) column for sales and use tax components on page 5 because of the inclusion/exclusion of delinquencies.

Pages 5 through 10 show changes from 2025 to 2026 for sales and use tax that is paid on a current basis from tax filers. The comparative changes for delinquencies are purposefully left blank to keep the focus upon the trends of the current filing.

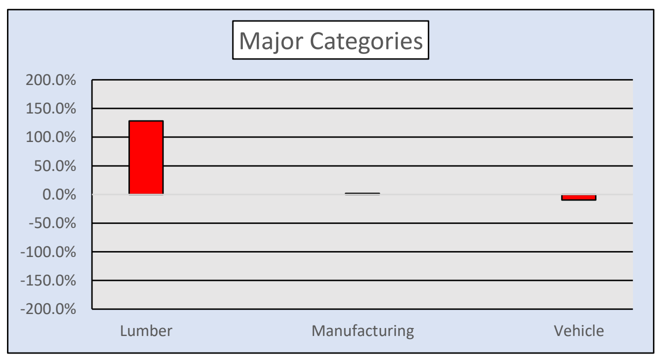
Sales Tax Activity

The Automotive, Food, and General categories increased by 0.8%, 2.9% and 7.8%, respectively, when compared to 2025 YTD. The Utilities category showed a decrease of 7.6% when compared to 2025 YTD.



Use Tax Activity

The Lumber and Manufacturing categories increased by 128.4% and 1.9%, respectively, when compared to 2025 YTD. The Vehicle category decreased by 9.5% when compared to 2025 YTD.

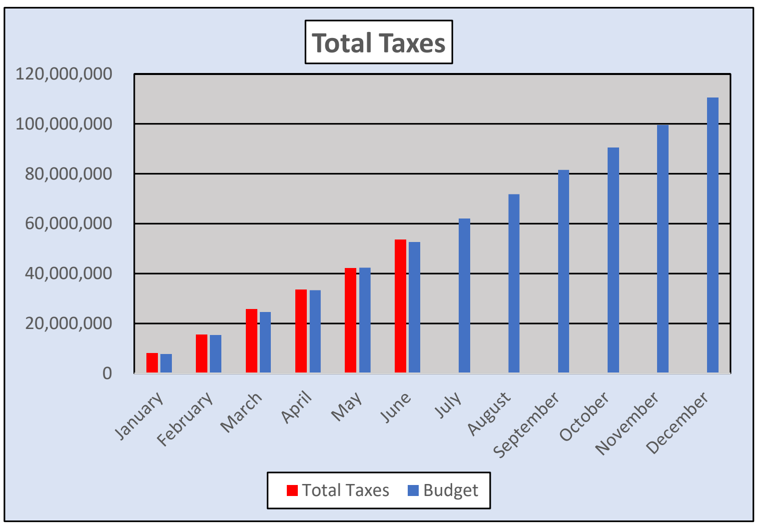


Sales & Use Tax - Budget To Actual

June

2026

Month	Sale & Use 2026 Budget	Cumulative Sales & Use 2026 Budget	Cumulative % of 2026 Budget	Sales Tax 2026 Actual	Use Tax 2026 Actual	Total 2026 Actual
January	$ 7,695,946	$ 7,695,946	7.0%	$ 6,693,680	$ 1,362,064	$ 8,055,744
February	$ 7,523,162	$ 15,219,108	13.8%	$ 6,714,399	$ 771,396	$ 7,485,795
March	$ 9,240,925	$ 24,460,033	22.1%	$ 8,286,317	$ 1,923,060	$ 10,209,377
April	$ 8,815,397	$ 33,275,429	30.1%	$ 7,228,386	$ 640,733	$ 7,869,120
May	$ 9,110,404	$ 42,385,833	38.3%	$ 7,824,347	$ 761,038	$ 8,585,385
June	$ 10,290,165	$ 52,675,998	47.6%	$ 9,030,034	$ 2,300,468	$ 11,330,502
July	$ 9,419,925	$ 62,095,924	56.1%			$ -
August	$ 9,759,341	$ 71,855,265	65.0%			$ -
September	$ 9,675,557	$ 81,530,823	73.7%			$ -
October	$ 8,992,380	$ 90,523,203	81.8%			$ -
November	$ 8,982,386	$ 99,505,589	89.9%			$ -
December	$ 11,120,764	$ 110,626,353	100%			$ -
Total	**$ 110,626,353**			**$ 45,777,162**	**$ 7,758,760**	**$ 53,535,922**



Revenue Growth Per Fund / Current Year to Previous Year

June 2026

Fund	2025 YTD Sales Tax	2025 YTD Use Tax	2025 YTD Total	2026 YTD Sales Tax	2026 YTD Use Tax	2026 YTD Total	ST % ▲	UT % ▲	Total % ▲	% ▲ needed to reach Budget
General Fund	$ 21,449,305	$ 2,808,411	$ 24,257,717	$ 21,971,563	$ 3,736,505	$ 25,708,068	2.4%	33.0%	6.0%	3.37%
PIF Fund	$ 3,785,168	$ 495,602	$ 4,280,770	$ 3,877,278	$ 659,342	$ 4,536,620	2.4%	33.0%	6.0%	3.37%
Streets Fund	$ 9,495,459	$ 1,239,006	$ 10,734,465	$ 9,726,027	$ 1,648,451	$ 11,374,478	2.4%	33.0%	6.0%	3.39%
Open Space	$ 2,532,111	$ 330,401	$ 2,862,512	$ 2,593,611	$ 439,599	$ 3,033,210	2.4%	33.1%	6.0%	3.39%
Public Safety	$ 7,343,161	$ 958,164	$ 8,301,325	$ 7,521,544	$ 1,274,863	$ 8,796,407	2.4%	33.1%	6.0%	3.39%
LURA	$ 86,683	$ -	$ 86,683	$ 87,138	$ -	$ 87,138	0.5%	N/A	0.5%	11.82%
All Funds Total	$ 44,691,887	$ 5,831,585	$ 50,523,472	$ 45,777,162	$ 7,758,760	$ 53,535,922	2.4%	33.0%	6.0%	3.39%
				Budget Increase			6.01%	-13.79%	3.4%	

▲ = Change

General Fund The allocation of both the sales tax and the use tax to the General Fund is 85% of the 2% non-earmarked sales and use tax. The result after six months is that the General Fund sales and use tax is up by 6.0%. The 2026 budget only relies on a 3.37% increase in sales and use tax revenue.

Public Improvement Fund The allocation of both the sales tax and the use tax to the Public Improvement Fund is 15.0% of the 2% non-earmarked sales and use tax. After six months, The PIF sales and use tax revenue increased by 6.0%. The 2026 budget only relies on a 3.37% increase in sales and use tax revenue.

Streets Fund The Street Fund portion of the total 3.53% sales and use tax rate is 0.75%. After six months, the Street Fund sales and use tax revenue increased by 6.0%. The 2026 budget only relies on a 3.39% increase in sales and use tax revenue.

Open Space The Open Space Fund portion of the total 3.53% sales and use tax rates is 0.20%. After six months, the Open Space Fund sales and use tax revenue increased by 6.0%. The 2026 budget only relies on a 3.39% increase in sales and use tax revenue.

Public Safety The Public Safety Fund portion of the total 3.53% sales and use tax is 0.58%. After six months, Public Safety sales and use tax revenue increased by 6.0%. The 2026 budget only relies on a 3.39% increase in sales and use tax revenue.

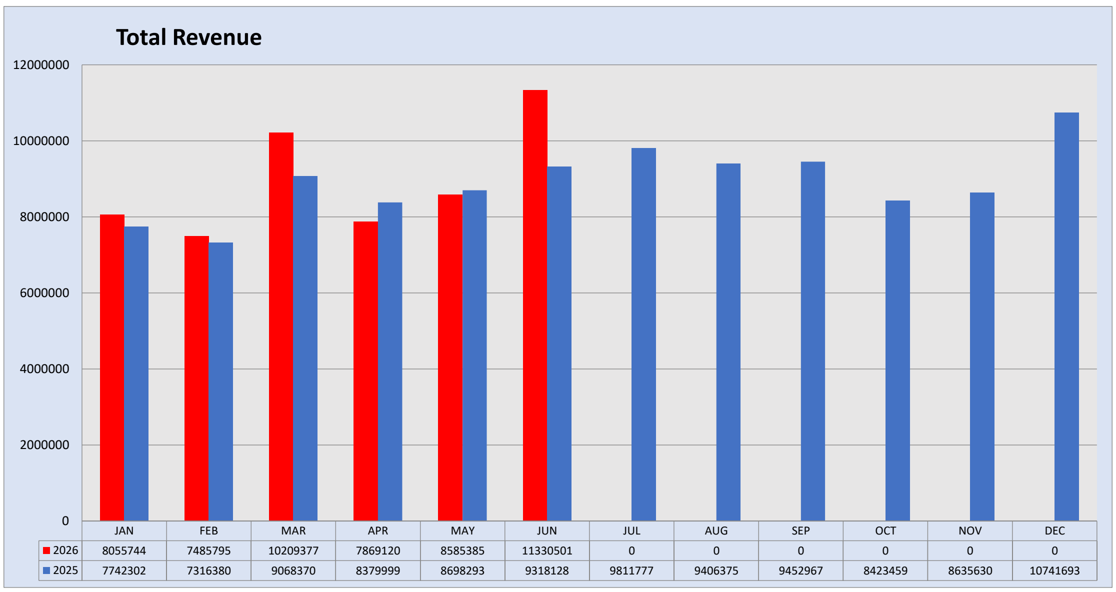
LURA For 2026, an amount of $174,418 was originally budgeted. Revenue to LURA is tax increment revenue from the Twin Peaks Urban Renewal Authority. Tax increment revenue is only on the 2.0% non-earmarked portion of sales tax from the URA district and does not begin until after the base sales tax amount of $441,770 has been generated within the URA district. The URA year begins at November 1st. The base was met in December of 2025. In 2026, .10% of the 2.0 non-earmarked sales tax from the URA district goes to the Village at the Peaks debt service fund to accumulate monies toward repayment of the COP's.

SALES AND USE TAX

June 2026

ACCOUNT GROUPS

GRAND TOTALS	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	12535	11496	1039	12535	11496	1039
Net Taxable Sales	$255,569,359	$236,376,683	8.1%	$1,301,321,575	$1,265,206,954	2.9%
Net Sales Tax	$8,821,015	$8,091,414	**9.0%**	$44,895,556	$42,968,043	**4.5%**
Delinquent Sales Tax	$148,390	$202,143		$587,415	$1,340,474	
Use Tax	$2,292,132	$953,778	**140.3%**	$7,741,127	$5,772,089	**34.1%**
Delinquent Use Tax	$8,336	$27,074		$17,632	$59,497	
Other Revenue*	$60,628	$43,719		$294,192	$383,369	
Total Revenue	**$11,330,501**	**$9,318,128**	**21.6%**	**$53,535,922**	**$50,523,472**	**6.0%**



For reader ease, only significant items are displayed as increase / decrease percentages.

*** Other revenue includes: penalties, interest and net prior period adjustments less refunds.**

SALES AND USE TAX

ACCOUNT GROUPS

1000 Apparel	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	84	87	(3)	84	87	(3)
Net Taxable Sales	$4,113,130	$4,164,497	-1.2%	$20,778,358	$20,148,584	3.1%
Net Sales Tax	$144,075	$143,593	**0.3%**	$727,467	$702,602	**3.5%**
Delinquent Sales Tax	$588	$2,841		$3,063	$5,698	
Use Tax	$62	$79	**-21.5%**	$3,220	$501	**542.7%**
Delinquent Use Tax	$0	$1		$16	$1	
Other Revenue*	$94	$58		$567	$723	
Total Revenue	**$144,819**	**$146,572**	**-1.2%**	**$734,333**	**$709,525**	**3.5%**
% of Total Revenue	1.3%	1.6%	-0.3%	1.4%	1.4%	0.0%

2000 Automotive	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	402	393	9	402	393	9
Net Taxable Sales	$16,117,803	$14,474,055	11.4%	$82,770,804	$83,514,801	-0.9%
Net Sales Tax	$554,196	$496,120	**11.7%**	$2,868,195	$2,846,113	**0.8%**
Delinquent Sales Tax	$11,566	$11,650		$35,909	$79,856	
Use Tax	$2,893	$6,133	**-52.8%**	$11,408	$23,274	**-51.0%**
Delinquent Use Tax	$2,149	$0		$2,199	$24	
Other Revenue	$11,530	$3,506		$24,948	$10,649	
Total Revenue *	**$582,334**	**$517,409**	**12.5%**	**$2,942,659**	**$2,959,916**	**-0.6%**
% of Total Revenue	5.1%	5.6%	-0.4%	5.5%	5.9%	-0.4%

3000 Food	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	788	745	43	788	745	43
Net Taxable Sales	$77,413,032	$76,763,433	0.8%	$441,574,480	$433,761,417	1.8%
Net Sales Tax	$2,707,312	$2,642,629	**2.4%**	$15,465,025	$15,023,666	**2.9%**
Delinquent Sales Tax	$10,631	$41,092		$147,308	$203,419	
Use Tax	$18,743	$50,186	**-62.7%**	$80,400	$128,455	**-37.4%**
Delinquent Use Tax	$35	$16,917		$255	$27,544	
Other Revenue	$1,583	$12,791		$129,317	$55,643	
Total Revenue *	**$2,738,304**	**$2,763,615**	**-0.9%**	**$15,822,305**	**$15,438,727**	**2.5%**
% of Total Revenue	24.2%	29.7%	-5.5%	29.6%	30.6%	-1.0%

SALES AND USE TAX

ACCOUNT GROUPS

4000 Home Furnishings	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	364	365	(1)	364	365	(1)
Net Taxable Sales	$5,499,985	$5,204,036	5.7%	$27,187,060	$25,750,594	5.6%
Net Sales Tax	$189,231	$179,828	**5.2%**	$946,884	$886,038	**6.9%**
Delinquent Sales Tax	$3,309	$2,273		$9,434	$9,931	
Use Tax	$1,466	$1,912	**-23.3%**	$8,437	$13,423	**-37.1%**
Delinquent Use Tax	$0	$0		$891	$0	
Other Revenue *	$397	$386		$18,224	$734	
Total Revenue	**$194,403**	**$184,399**	**5.4%**	**$983,870**	**$910,126**	**8.1%**
% of Total Revenue	1.7%	2.0%	-0.3%	1.8%	1.8%	0.0%

5000 General	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	2995	2370	625	2995	2370	625
Net Taxable Sales	$67,656,657	$60,273,056	12.3%	$353,076,034	$332,521,117	6.2%
Net Sales Tax	$2,317,757	$2,084,202	**11.2%**	$12,240,512	$11,353,723	**7.8%**
Delinquent Sales Tax	$57,604	$47,851		$190,055	$282,839	
Use Tax	$15,134	$5,498	**175.3%**	$62,680	$39,078	**60.4%**
Delinquent Use Tax	$11	$0		$1,439	$384	
Other Revenue	$15,892	$520		$49,179	$145,394	
Total Revenue *	**$2,406,398**	**$2,138,071**	**12.5%**	**$12,543,865**	**$11,821,418**	**6.1%**
% of Total Revenue	21.2%	22.9%	-1.7%	23.4%	23.4%	0.0%

6000 Lodging	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	264	232	32	264	232	32
Net Taxable Sales	$3,598,652	$3,353,070	7.3%	$13,580,929	$12,870,125	5.5%
Net Sales Tax	$127,818	$112,988	**13.1%**	$478,022	$444,087	**7.6%**
Delinquent Sales Tax	$0	$0		$3,511	$524	
Use Tax	$0	$0	**0.0%**	$377	$253	**49.0%**
Delinquent Use Tax	$0	$0		$0	$0	
Other Revenue	$22	$41		$1,951	$1,161	
Total Revenue *	**$127,840**	**$113,029**	**13.1%**	**$483,861**	**$446,025**	**8.5%**
% of Total Revenue	1.1%	1.2%	-0.1%	0.9%	0.9%	0.0%

SALES AND USE TAX

ACCOUNT GROUPS

7000 Lumber	June-26	June-25	INCR/(DECR)	YTD 2026	YTD 2025	INCR/_(DECR)
Active Accounts	1089	1091	(2)	1089	1091	(2)
Net Taxable Sales	$18,710,610	$17,692,169	5.8%	$82,299,397	$78,893,359	4.3%
Net Sales Tax	$650,278	$617,564	**5.3%**	$2,849,902	$2,742,514	**3.9%**
Delinquent Sales Tax	$7,561	$4,191		$38,303	$32,424	
Use Tax	$1,586,319	$234,068	**577.7%**	$4,090,773	$1,791,334	**128.4%**
Delinquent Use Tax	$2,649	$1,856		$2,756	$1,985	
Other Revenue *	$2,999	$1,774		$11,779	$16,037	
Total Revenue	**$2,249,806**	**$859,453**	**161.8%**	**$6,993,513**	**$4,584,294**	**52.6%**
% of Total Revenue	19.9%	9.2%	10.6%	13.1%	9.1%	4.0%

8000 Professional	June-26	June-25	INCR/(DECR)	YTD 2026	YTD 2025	INCR/_(DECR)
Active Accounts	2349	2230	119	2349	2230	119
Net Taxable Sales	$7,174,947	$5,354,710	34.0%	$32,050,846	$34,984,745	-8.4%
Net Sales Tax	$248,797	$180,331	**38.0%**	$1,085,075	$980,621	**10.7%**
Delinquent Sales Tax	$1,163	$6,165		$23,523	$243,594	
Use Tax	$9,808	$14,588	**-32.8%**	$92,541	$78,644	**17.7%**
Delinquent Use Tax	$0	$1,237		$767	$6,769	
Other Revenue	$2,239	$2,628		$12,563	$84,171	
Total Revenue *	**$262,007**	**$204,949**	**27.8%**	**$1,214,469**	**$1,393,799**	**-12.9%**
% of Total Revenue	2.3%	2.2%	0.1%	2.3%	2.8%	-0.5%

9000 Public Utility	June-26	June-25	INCR/(DECR)	YTD 2026	YTD 2025	INCR/_(DECR)
Active Accounts	402	402	0	402	402	0
Net Taxable Sales	$14,219,905	$12,993,972	9.4%	$83,124,036	$85,998,471	-3.3%
Net Sales Tax	$472,754	$456,514	**3.6%**	$2,796,814	$3,025,848	**-7.6%**
Delinquent Sales Tax	$27,727	$702		$28,413	$2,752	
Use Tax	$2,557	$7,624	**-66.5%**	$21,515	$51,521	**-58.2%**
Delinquent Use Tax	$0	$0		$0	$0	
Other Revenue *	$16,705	$89		$16,921	$786	
Total Revenue	**$519,743**	**$464,929**	**11.8%**	**$2,863,663**	**$3,080,907**	**-7.1%**
% of Total Revenue	4.6%	5.0%	-0.4%	5.3%	6.1%	-0.7%

SALES AND USE TAX

ACCOUNT GROUPS

10000 Unclassified	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	3459	3252	207	3459	3252	207
Net Taxable Sales	$33,379,101	$31,840,115	4.8%	$141,142,318	$139,223,009	1.4%
Net Sales Tax	$1,141,971	$1,038,381	**10.0%**	$4,864,545	$4,429,056	**9.8%**
Delinquent Sales Tax	$26,794	$75,901		$68,295	$403,798	
Use Tax	$39,755	$35,973	**10.5%**	$142,846	$141,364	**1.0%**
Delinquent Use Tax	$116	$1,721		$777	$8,673	
Other Revenue	$7,633	$17,282		$19,108	$53,337	
Total Revenue *	**$1,216,269**	**$1,169,258**	**4.0%**	**$5,095,571**	**$5,036,228**	**1.2%**
% of Total Revenue	10.7%	12.5%	-1.8%	9.5%	10.0%	-0.5%

11000 Home Occupations	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	125	139	(14)	125	139	(14)
Net Taxable Sales	$591,035	$764,108	-22.7%	$2,319,164	$2,765,003	-16.1%
Net Sales Tax	$20,467	$24,968	**-18.0%**	$79,809	$89,121	**-10.4%**
Delinquent Sales Tax	$0	$1,488		$60	$6,256	
Use Tax	$63	$36	**75.0%**	$67	$91	**-26.4%**
Delinquent Use Tax	$0	$0		$0	$0	
Other Revenue	$43	$1		$52	$640	
Total Revenue *	**$20,573**	**$26,493**	**-22.3%**	**$79,988**	**$96,108**	**-16.8%**
% of Total Revenue	0.2%	0.3%	-0.1%	0.1%	0.2%	0.0%

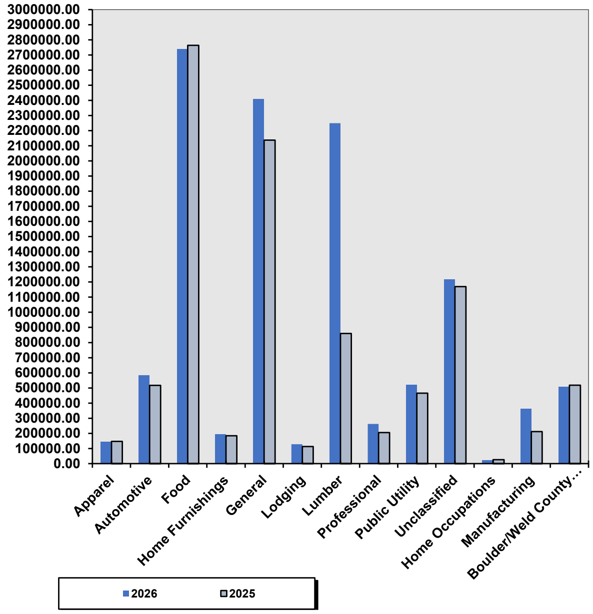
12000 Manufacturing	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Active Accounts	214	190	24	214	190	24
Net Taxable Sales	$7,094,502	$3,499,462	102.7%	$21,418,149	$14,775,729	45.0%
Net Sales Tax	$246,359	$114,296	**115.5%**	$493,306	$444,654	**10.9%**
Delinquent Sales Tax	$1,447	$7,989		$39,541	$69,383	
Use Tax	$107,446	$79,538	**35.1%**	$496,444	$487,129	**1.9%**
Delinquent Use Tax	$3,376	$5,342		$8,532	$14,117	
Other Revenue *	$1,491	$4,643		$9,583	$14,094	
Total Revenue	**$360,119**	**$211,808**	**70.0%**	**$1,047,406**	**$1,029,377**	**1.8%**
% of Total Revenue	3.2%	2.3%	0.9%	2.0%	2.0%	-0.1%

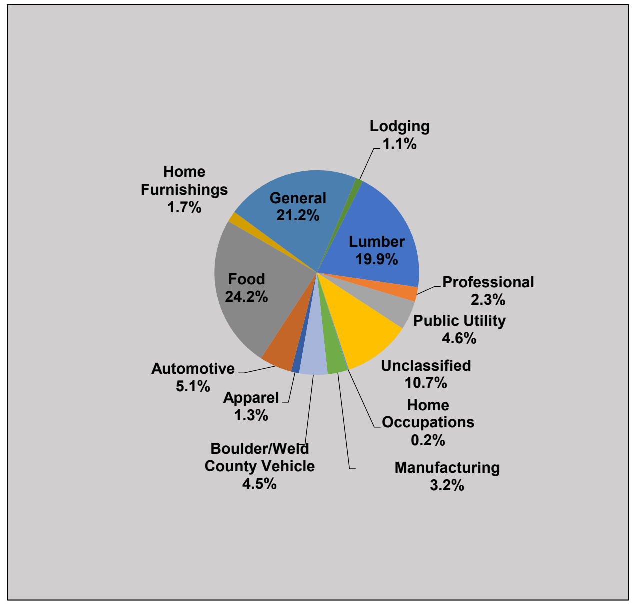
00000 Boulder/Weld County Vehicle	**June-26**	**June-25**	**INCR/(DECR)**	**YTD 2026**	**YTD 2025**	**INCR/_(DECR)**
Use Tax	**$507,886**	**$518,143**	**-2.0%**	**$2,730,419**	**$3,017,022**	**-9.5%**
% of Total Revenue	4.5%	5.6%	-1.1%	5.1%	6.0%	-0.9%

Net Sales & Use Tax by Industry Type

For The Month of

June 2026





Summary Of Sales & Use Tax Activity By Industry
June
2026

Account Group/ Account Number	Active Accounts	NTS / Total Rev.	June 2026	June 2025	INCR/(DECR)	YTD 2026	YTD 2025	INCR/_(DECR)
Apparel		Net Taxable Sales	$4,113,130	$4,164,497	-1.2%	$20,778,358	$20,148,584	3.1%
1000	84	Total Revenue	$144,819	$146,572	-1.2%	$734,333	$709,525	3.5%
Automotive		Net Taxable Sales	$16,117,803	$14,474,055	11.4%	$82,770,804	$83,514,801	-0.9%
2000	402	Total Revenue	$582,334	$517,409	12.5%	$2,942,659	$2,959,916	-0.6%
Food		Net Taxable Sales	$77,413,032	$76,763,433	0.8%	$441,574,480	$433,761,417	1.8%
3000	788	Total Revenue	$2,738,304	$2,763,615	-0.9%	$15,822,305	$15,438,727	2.5%
Home Furnishings		Net Taxable Sales	$5,499,985	$5,204,036	5.7%	$27,187,060	$25,750,594	5.6%
4000	364	Total Revenue	$194,403	$184,399	5.4%	$983,870	$910,126	8.1%
General		Net Taxable Sales	$67,656,657	$60,273,056	12.3%	$353,076,034	$332,521,117	6.2%
5000	2995	Total Revenue	$2,406,398	$2,138,071	12.5%	$12,543,865	$11,821,418	6.1%
Lodging		Net Taxable Sales	$3,598,652	$3,353,070	7.3%	$13,580,929	$12,870,125	5.5%
6000	264	Total Revenue	$127,840	$113,029	13.1%	$483,861	$446,025	8.5%
Lumber		Net Taxable Sales	$18,710,610	$17,692,169	5.8%	$82,299,397	$78,893,359	4.3%
7000	1089	Total Revenue	$2,249,806	$859,453	161.8%	$6,993,513	$4,584,294	52.6%
Professional		Net Taxable Sales	$7,174,947	$5,354,710	34.0%	$32,050,846	$34,984,745	-8.4%
8000	2349	Total Revenue	$262,007	$204,949	27.8%	$1,214,469	$1,393,799	-12.9%
Public Utility		Net Taxable Sales	$14,219,905	$12,993,972	9.4%	$83,124,036	$85,998,471	-3.3%
9000	402	Total Revenue	$519,743	$464,929	11.8%	$2,863,663	$3,080,907	-7.1%
Unclassified		Net Taxable Sales	$33,379,101	$31,840,115	4.8%	$141,142,318	$139,223,009	1.4%
10000	3459	Total Revenue	$1,216,269	$1,169,258	4.0%	$5,095,571	$5,036,228	1.2%
Home Occupations		Net Taxable Sales	$591,035	$764,108	-22.7%	$2,319,164	$2,765,003	-16.1%
11000	125	Total Revenue	$20,573	$26,493	-22.3%	$79,988	$96,108	-16.8%
Manufacturing		Net Taxable Sales	$7,094,502	$3,499,462	102.7%	$21,418,149	$14,775,729	45.0%
12000	214	Total Revenue	$360,119	$211,808	70.0%	$1,047,406	$1,029,377	1.8%
Boulder/Weld County Vehicles		Net Taxable Sales	$0	$0	0.0%	$0	$0	0.0%
0000	2	Total Revenue	$507,886	$518,143	-2.0%	$2,730,419	$3,017,022	-9.5%
		Net Taxable Sales	**$255,569,359**	**$236,376,683**	**8.1%**	**$1,301,321,575**	**$1,265,206,954**	**2.9%**
GRAND TOTALS	**12537**	**Total Revenue**	**$11,330,501**	**$9,318,128**	**21.6%**	**$53,535,922**	**$50,523,472**	**6.0%**

Industries

Account	Group	Industry Descriptions
1000	**Apparel**	Clothing Stores, Shoe and Boot stores, Shoe Repair shops, and other miscellaneous items related to the clothing industry.
2000	**Automotive**	Accessories; such as tires, batteries, and auto parts, Aircraft sales and service, Boat sales, Car sales, Customizing, Leasing, Repair Shop, and Service Stations
3000	**Food**	Bakeries, Bars, Candy stores, Fruit & Vegetable stands, Grocery stores, Liquor stores, Meat cutting stores, Restaurants, and Water sold in containers.
4000	**Home Furnishings**	Carpets, Electrical appliance sales and repairs, Home Furnishings, Household appliances, Interior Decorators, Musical Instruments, Radios, Records, Tapes, Televisions, Upholsterers, and Repair supplies.
5000	**General**	Department Stores, Drug Stores, Fabrics shops, Sewing supplies, Hardware stores, Jewelry stores, Leather goods, Salvage yards, Second Hand Stores, Sporting Goods & Guns, Variety, Specialty shops, and Marijuana outlets.
6000	**Lodging**	Hotels, Motels, and Boarding Houses that rent for a period of less than 30 days.
7000	**Lumber**	Building Contractors, Building hardware and machinery, Building material dealers, Electrical Equipment Suppliers, Fencing, Glass, Heating and air conditioning installers and suppliers, Painters and paint stores,Plumbers and plumbing suppliers, Tile, Wallpaper, and other Miscellaneous Building Supplies.
8000	**Professional**	Accountants, Advertising agencies, Attorneys, Auctioneers, Banks, Barber shops, Beauty shops, Bookkeepers, Child care, Commission dealers, Dentists, Doctors, Graphic Designs, Insurance sales, Optical sales, Photographers, Professional Sales, Realtors, Sale Barns, Training Services, and Travel agencies.
9000	**Public Utility**	Cable TV, Gas Companies, Electric utility suppliers, Telephones, and Telephone Systems.
10000	**Unclassified Group Retail**	Agricultural Equipment, Agricultural supplies, Animal Products, Book Stores, Business Forms, Computer Equipment, Clubs, Concessionaire's, Florists, Janitorial Supplies, Lawn and garden supplies, Magazines,Machine shops, Medical Supplies, Mortuaries, Office Equipment, Pet Shops, Pool Supplies, Restaurant Equipment, Recreation Parlors, School supplies, and Vending
11000	**Home Occupation**	Amway, Aloe Vera, Avon, Shaklee and all other Door to Door Sales.
12000	**Manufacturing**	This category includes all manufacturing processes that occur in the City of Longmont.

Summary of Sales & Use Tax Activity By Geographical Location

June

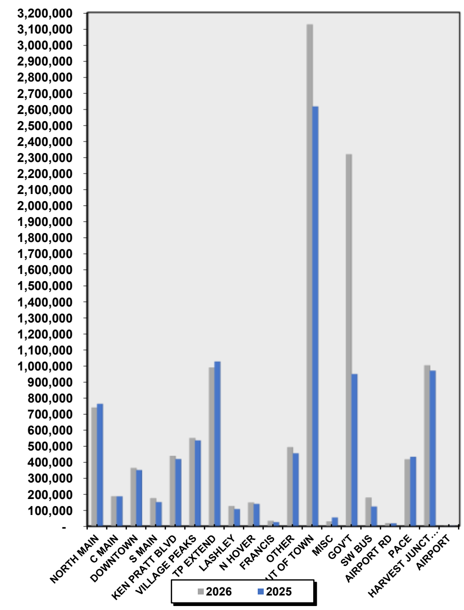
2026

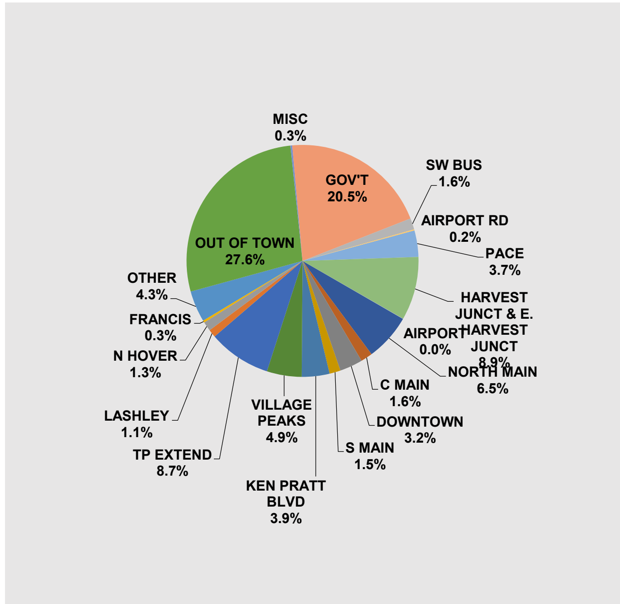
LOCATION	NTS / Total Rev.	% Of Total	June-26	June-25	INCR/ (DECR)	% Of Total YTD	YTD 2026	YTD 2025	INCR/_(DECR)
North Main	Net Taxable Sales	8.2%	$21,065,694	$21,429,414	-1.7%	9.1%	$118,416,053	$118,458,645	0.0%
	Total Revenue	6.5%	$739,820	$763,124	-3.1%	7.9%	$4,213,935	$4,209,306	0.1%
Central Main	Net Taxable Sales	2.1%	$5,255,518	$5,297,350	-0.8%	2.3%	$29,606,519	$28,473,681	4.0%
	Total Revenue	1.6%	$185,876	$185,963	0.0%	1.9%	$1,024,728	$998,930	2.6%
Downtown	Net Taxable Sales	3.9%	$10,030,556	$9,890,725	1.4%	4.0%	$51,980,610	$49,366,432	5.3%
	Total Revenue	3.2%	$362,955	$349,907	3.7%	3.5%	$1,892,504	$1,757,933	7.7%
South Main	Net Taxable Sales	1.9%	$4,904,350	$4,233,343	15.9%	1.9%	$25,096,117	$24,700,436	1.6%
	Total Revenue	1.5%	$174,537	$150,177	16.2%	1.7%	$888,966	$867,460	2.5%
Ken Pratt Boulevard	Net Taxable Sales	4.8%	$12,239,143	$11,851,732	3.3%	5.1%	$65,772,962	$71,259,485	-7.7%
	Total Revenue	3.9%	$438,383	$418,604	4.7%	4.4%	$2,360,008	$2,535,396	-6.9%
Village At The Peaks	Net Taxable Sales	5.9%	$15,065,050	$14,703,790	2.5%	6.7%	$87,344,787	$86,891,388	0.5%
	Total Revenue	4.9%	$549,935	$534,811	2.8%	5.9%	$3,160,505	$3,149,462	0.4%
Twin Peaks Square Ext.	Net Taxable Sales	10.9%	$27,919,096	$28,286,123	-1.3%	11.2%	$146,063,384	$148,183,138	-1.4%
	Total Revenue	8.7%	$989,221	$1,026,893	-3.7%	9.7%	$5,212,363	$5,292,379	-1.5%
Lashley	Net Taxable Sales	1.3%	$3,394,748	$3,012,665	12.7%	1.5%	$19,009,414	$18,994,151	0.1%
	Total Revenue	1.1%	$124,901	$106,511	17.3%	1.3%	$679,397	$676,816	0.4%
North Hover	Net Taxable Sales	1.6%	$4,025,203	$3,868,015	4.1%	1.7%	$22,474,085	$23,791,797	-5.5%
	Total Revenue	1.3%	$147,165	$138,719	6.1%	1.5%	$815,977	$853,813	-4.4%
Francis	Net Taxable Sales	0.4%	$950,636	$704,598	34.9%	0.4%	$5,699,229	$4,768,098	19.5%
	Total Revenue	0.3%	$32,948	$25,065	31.5%	0.4%	$203,232	$174,580	16.4%
All Others	Net Taxable Sales	4.6%	$11,826,262	$9,668,917	22.3%	4.6%	$59,752,229	$50,517,242	18.3%
	Total Revenue	4.3%	$492,854	$454,543	8.4%	4.7%	$2,497,348	$2,143,762	16.5%
Out of Town	Net Taxable Sales	33.9%	$86,653,736	$73,146,558	18.5%	29.4%	$382,294,353	$369,001,820	3.6%
	Total Revenue	27.6%	$3,125,588	$2,615,211	19.5%	25.7%	$13,734,568	$13,262,625	3.6%
Miscellaneous	Net Taxable Sales	0.3%	$706,336	$1,172,346	-39.8%	0.1%	$1,005,063	$3,106,547	-67.6%
	Total Revenue	0.3%	$29,508	$54,118	-45.5%	0.1%	$47,948	$145,602	-67.1%
City, Boulder Co/ Weld Co	Net Taxable Sales	2.8%	$7,150,531	$6,277,138	13.9%	3.0%	$39,545,719	$37,584,343	5.2%
	Total Revenue	20.5%	$2,317,325	$948,971	144.2%	15.0%	$8,048,523	$6,053,457	33.0%
SW Business	Net Taxable Sales	1.5%	$3,767,243	$3,080,451	22.3%	1.6%	$20,260,052	$13,683,421	48.1%
	Total Revenue	1.6%	$178,067	$122,359	45.5%	2.1%	$1,104,403	$678,675	62.7%
Airport Road	Net Taxable Sales	0.2%	$522,546	$489,848	6.7%	0.2%	$2,982,104	$2,642,937	12.8%
	Total Revenue	0.2%	$18,288	$17,681	3.4%	-0.7%	-$349,969	$115,652	-402.6%
Pace	Net Taxable Sales	4.5%	$11,537,927	$11,776,288	-2.0%	5.2%	$67,684,073	$68,016,839	-0.5%
	Total Revenue	3.7%	$416,945	$432,498	-3.6%	4.6%	$2,463,303	$2,447,039	0.7%
Harvest Junct & E. Harvest Junc	Net Taxable Sales	11.1%	$28,474,385	$27,419,518	3.8%	12.0%	$155,977,757	$145,520,796	7.2%
	Total Revenue	8.9%	$1,003,113	$969,901	3.4%	10.3%	$5,520,618	$5,149,652	7.2%
Airport	Net Taxable Sales	0.0%	$80,399	$67,864	18.5%	0.0%	$357,065	$245,758	45.3%
	Total Revenue	0.0%	$3,072	$3,072	0.0%	0.0%	$17,565	$10,933	60.7%
Grand Total	**Net Taxable Sales**	**100%**	**$255,569,359**	**$236,376,683**	**8.1%**		**$1,301,321,575**	**$1,265,206,954**	**2.9%**
Grand Total	**Total Revenue**	**100%**	**$11,330,501**	**$9,318,128**	**21.6%**		**$53,535,922**	**$50,523,472**	**6.0%**

SUMMARY OF SALES & USE TAX ACTIVITY BY GEOGRAPHICAL LOCATION

For The Month of

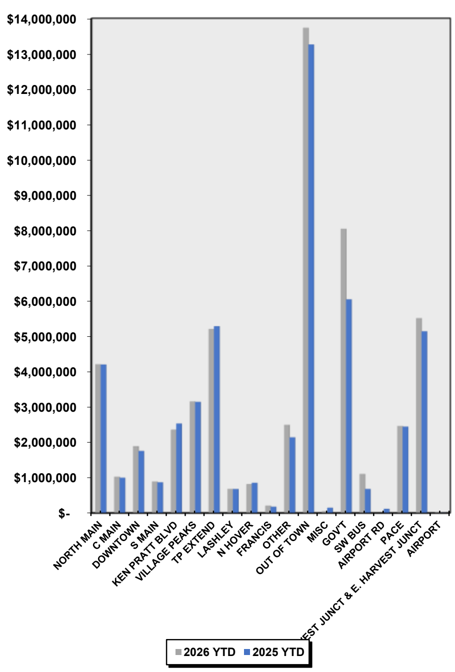
June 2026

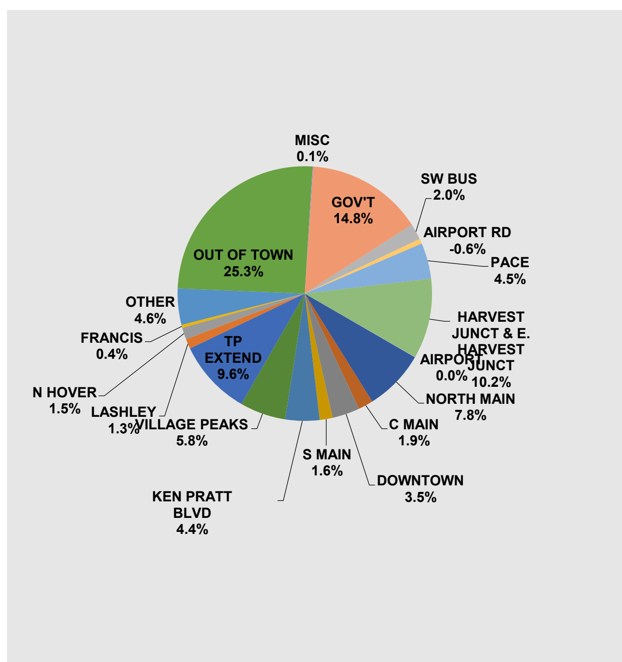




SUMMARY OF SALES & USE TAX ACTIVITY BY GEOGRAPHICAL LOCATION

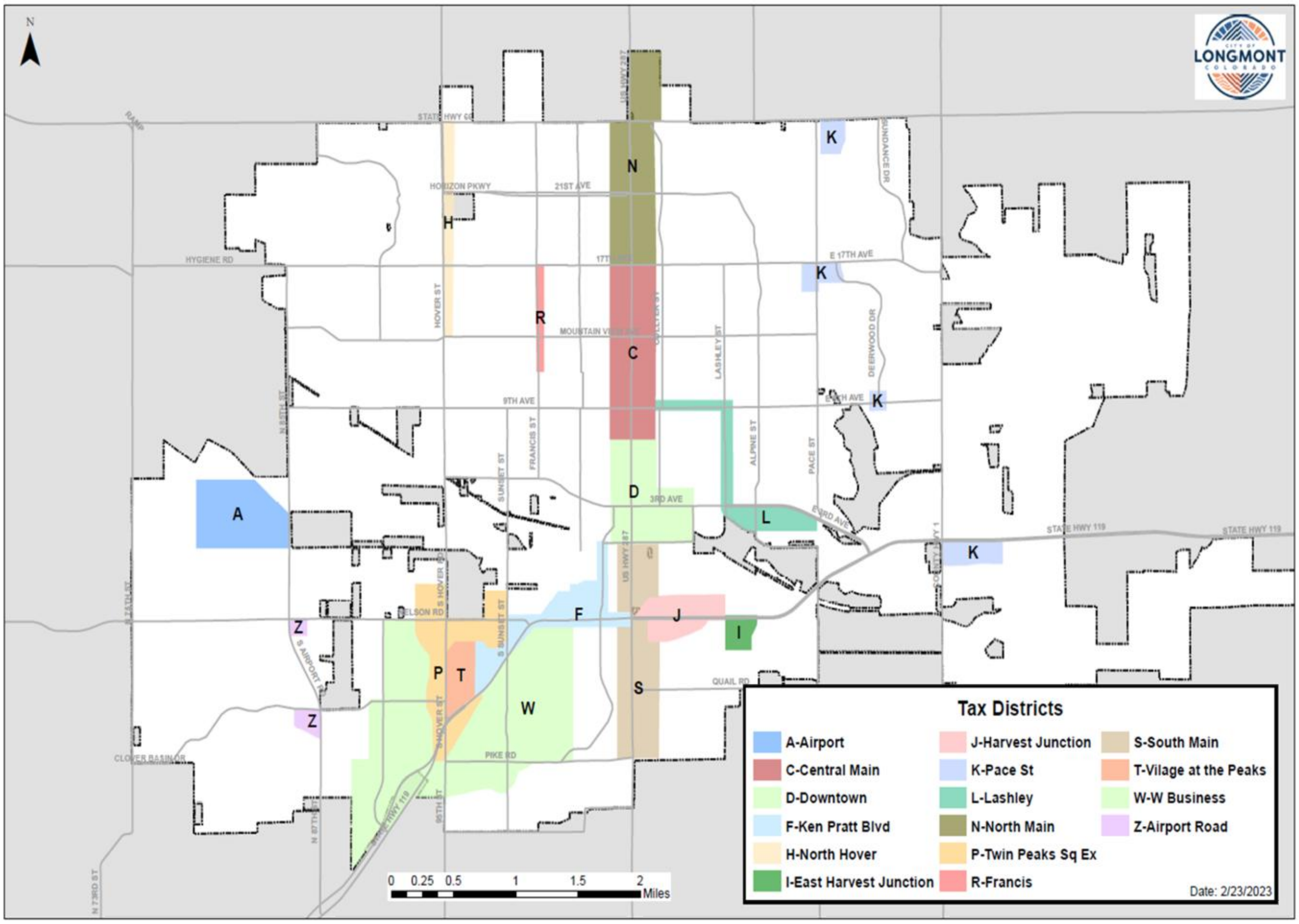
YEAR TO DATE (YTD)





Approximate Geographical Area of Designation

Abbreviation	Designation	Description
N	**North Main**	Business between Terry and Emery from Hwy 66 to 17th Ave, including the Walmart Development.
C	**Central Main**	Business between Terry and Emery from 17th Ave to Longs Peak Ave.
D	**Downtown**	Business between Terry and Emery from Longs Peak Ave. to half block South of 1st Ave. and between Emery and Martin from 4th Ave. to one block South of 1st Ave.
S	**South Main**	Business between Terry and Emery from South of 1st Ave. to Pike Road except business with a Ken Pratt Blvd. address.
F	**Ken Pratt Blvd.**	Business on Ken Pratt Blvd. from Main Street to Sunset plus Business triangulated by Nelson Rd. to Sunset and Burlington Northern Right of Way, and business on Pratt Parkway from 1st to Ken Pratt Boulevard.
T	**Village At The Peaks**	Business on the Village At The Peaks Urban Renewal Authority.
P	**Twin Peaks Square Extended**	Business generally South of Rogers Road, West of South Sunset Street, East of Dry Creek Drive, North of Burlington Northern Right of Way, excluding Twin Peaks Urban Renewal Authority.
L	**Lashley**	Business on Lashley from 9th Ave to Rogers Road, plus all of Weaver Business Park and business on 9th Ave. from Emery to Lashley.
H	**North Hover**	Business on Hover St between HWY 66 and Mountain View Ave.
R	**Francis**	Business on Francis St. between 11th Ave. and 17th Ave.
E	**All Others**	All other licensed business within the City limits of Longmont.
O	**Out of Town**	All out of town Business licensed to collect Longmont taxes.
A	**Airport**	Business located at the Vance Brand Municipal Airport.
X	**Miscellaneous**	Non-licensed and Temporary Business.
V	**City, Boulder CO, Weld CO**	City Utilities and Building Permits, as well as Boulder County Motor Vehicle.
W	**SW Business**	Business generally located North of Lefthand Creek, East of Burlington Northern Right of Way, West of South Bowen and South of Old Dry Creek. Also South of Nelson Road, East of Clover Creek Drive, West and North of Burlington Northern Right of Way.
Z	**Airport Rd**	Business generally located on Airport Rd. North of Pike Road, South of Nelson Road.
K	**Pace Street**	Business generally located on and east of Pace Street and South of Highway 66.
J	**Harvest Junction**	Business Generally located on Ken Pratt Boulevard East of Main Street and West of Lefthand Creek.
I	**East Harvest Junction**	Businesses generally located by Costco East of Harvest Junction and Ken Pratt Boulevard.


N
LONGMONT
COLORADO
Tax Districts
A-Airport
C-Central Main
D-Downtown
F-Ken Pratt Blvd
H-North Hover
I-East Harvest Junction
J-Harvest Junction
K-Pace St
L-Lashley
N-North Main
P-Twin Peaks Sq Ex
R-Francis
S-South Main
T-Vilage at the Peaks
W-W Business
Z-Airport Road
0 0.25 0.5 1 1.5 2
Miles
Date: 2/23/2023

LODGER TAX

June

2026

Month	2026 Monthly	% Change	2025 Monthly	2026 YTD	% Change	2025 YTD
January	$23,169	-11.5%	$26,191	$23,169	-11.5%	$26,191
February	$30,892	10.4%	$27,976	$54,061	-0.2%	$54,167
March	$68,417	113.4%	$32,055	$122,478	42.1%	$86,222
April	$36,980	6.1%	$34,840	$159,458	31.7%	$121,062
May	$66,580	24.1%	$53,665	$226,038	29.4%	$174,727
June	$70,242	11.8%	$62,815	$296,280	24.7%	$237,542
July						
August						
September						
October						
November						
December						
Total	**$296,280**		**$237,542**			

SPECIAL MARIJUANA TAX

June

2026

Month	2026 Month	% Change	2025 Month	2026 YTD	% Change	2025 YTD
January	$32,553	-17.2%	$39,295	$32,553	-17.2%	$39,295
February	$37,937	4.4%	$36,347	$70,490	-6.8%	$75,642
March	$40,516	-4.2%	$42,314	$111,006	-5.9%	$117,957
April	$25,350	-39.0%	$41,566	$136,356	-14.5%	$159,523
May	$58,270	37.3%	$42,453	$194,627	-3.6%	$201,976
June	$44,775	8.8%	$41,158	$239,402	-1.5%	$243,134
July						
August						
September						
October						
November						
December						
Total	**$239,402**		**$243,134**			